

Where to Meet Potential Clients and Others

If you have an executive suite arrangement, then you can meet a potential, new, or ongoing client at the office location. However, during the pandemic, many of them closed offices — and continued to charge for the monthly services (or non-services during the “crisis” starting in March). (Apparently, I am one of the few who heard of Katrina and Fukushima and other kinds of events.)

Where can you meet people, especially when it is necessary at the start of an attorney-client relationship and when it is necessary to meet other related parties or witnesses?

I need to change my physical location because of the behavior of the executive suite during the last several months. I am personally satisfied with an UPS mailbox delivery. However, I don't want to do that for a wide variety of reasons. Naturally, I don't want someone tracking down a residential address for me and, unfortunately, that is very easy to do.

Any suggestions about

1. Where to meet people
2. Where to get a business address that is only for mail purposes and government-related purposes?

with the pandemic it is harder, but we are lucky to have our California weather...

if you are truly concerned about attorney-client priv issues, meet in your car, their office, their home, a residence inn penthouse suite (and you get a free staycation)

if you are truly concerned about covid, meet at a park, a parking lot, outdoor restaurant, outdoors at starbucks, or at a winery

if you are truly concerned about appearance, rent an office or conference room or by the hour or the day. .there are several who do that around LAX

kc branch, California

also for mail, there are places that will accept all of your mail for like 100 per month and you can have it scanned and emailed to you, or snail mail forwarded to you or you can pick it up - they also rent conference rooms or offices..this is the kind of place

<https://www.davincivirtual.com/loc/us/california/los-angeles-virtual-offices/facility-814>

kc branch

I'm with Regus executive suites and they're still open. I just went in the other day, in fact. They also handle mail for me, although they do lose checks from time to time.

Eugene Lee, California

Ask in your local solo / small firm bar group. I mentioned I was looking for a new place 2 years ago, and I met with a few different firms who had an open room and were willing to let me rent it and/or use their conference room. I do have office furnishings, but often their offices were already furnished from when they had more staff.

The one thing to watch out for in these arrangements is to make it abundantly clear in the signage that there are multiple firms in that location, so clients don't think they are hiring one big firm.

A local attorney actually opened an executive office, so she runs her practice out of one section of the building and the executive office out of the rest of it. You can rent the offices for various times as well as the conference rooms, including short term rentals.

Good luck!

Corrine Bielejeski, California

I do Estate Planning and Elder Law, and have made house calls for years.

When that does not work, I have met at Denny's.

Martha Jo Patterson, California

I do house calls for estate planning too. Most clients love the convenience. Since Covid, my state allows remote witnessing and notarization. While that's kept that part of my practice afloat these past few months, I hate the chaos of an online signing and long for a return to in-person meetings.

Meg Tebo, Illinois

I've met clients at libraries. There's often a remote corner, or even an enclosed room, where you can talk. I nice met a client at their church where they volunteered and had permission to use the secretary's office after hours to meet me. I've also done quiet restaurants or coffee shops if the client is comfortable with that.

As far as mail, UPS stores often have mail forwarding or you can pick it up from a lockbox at the local UPS store. And then there's the actual post office, if they have any boxes available currently.

Meg Tebo