

DocuSign

Does anyone use a digital signing service other than DocuSign? They seem mighty expensive for the average law firm.

I use, and really like, Zoho Sign. Much more reasonably priced than DocuSign...

Andrew C. McDannold, Florida

I use SignNow and am very happy with it. Their pricing is at https://snseats.signnow.com/purchase/business_plans/pricing?from=signnow.

Lisa

Lisa Solomon, New York

Wow! I've been using DocuSign and didn't realize how much I've been overpaying!

Kimberly Vereb, Indiana

I have used Adobe Sign since before it was owned by Adobe (and called EchoSign). Echo was WAY better but Adobe Sign comes with my Adobe Pro subscription.

Gina Bongiovi, Nevada

I use DocuSign and am pleased with it. My practice focuses on real estate matters. Our title companies (two in town) like it and find it credible on contracts. Our courts also allow it for limited purposes.

I use Acrobat for engagement letters and other client matters.

MMV.

Lisa A. Mariotti, Alaska

We use Adobe Sign. If you get Adobe Acrobat Pro, Adobe Sign is included.

Elijah Grinevich, California

Maybe I'm missing something, but for the basic plan ZohoSign and DocuSign are both \$10/month, SignNow is \$8/month. Unless there are dramatic differences in functionality those price differences seem minimal.

Kevin Grierson, Virginia

DocuSign is quoting me \$3,000 a year. I have found an answer though, through many people helping, that Adobe Acrobat Pro and DC both have E-sign functions. We are now using that function. Thanks to all.

Robert "Robby" W. Hughes, Jr., Georgia

So, Robby, are you going to have a happy hour to share the savings with those that provided you the information on Adobe Acrobat Pro and DC E-sign functions? 😊

Walter D. James III, Texas

Jeez, \$3K per year?

What kind of use case do you have? For example, do you have a bunch of staff or associate attorneys who you want to be able to sign documents also?

I've used HelloSign for maybe 4 years now. It's \$155 per year billed annually for just me. I believe that's their cheapest plan that has full functionality (e.g. unlimited signings per month, etc).

Andy I. Chen, California

I have not used any of these services for signing purposes. I have signed many documents with the pencil tool in Adobe. I have never had my signature questioned or rejected. As for a client signing a document, we print it out, have the client sign it, scan it, and send it. Why do you believe this approach is an inappropriate? Again, never had a signature questioned. My practice is primarily estate planning and probate, which by definition includes the sale of real estate. Again, never had a problem.

Jim Winiarski

We are finding our clients are more attuned to E-signing and many are asking can we send them a document to electronically sign. We have been doing exactly what you describe, but this younger crowd is giving us some pushback so we thought we would try to meet their expectations.

Robert "Robby" W. Hughes, Jr.